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# RESUME

## Yousif ALAGHA

- **Personal Information:**

**Date of birth:** 12 Jul 1977

**Place of birth:** State of Kuwait

Almostafa street,  
Behind Khalid Alhasan secondary school  
Khan Younis, Gaza, PALESTINE  
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- **Personal Profile:** University Business & Management lecturer with merit academic and teaching background, possessing solid experience managing degree programs. Nearly 9 years significant experience demonstrating excellent teaching that fosters student critical skills leading to significantly improve performance. Comfortable with various teaching environments and able to demonstrate a vast range of other transferable skills and organizational / administrative expertise. Also academic researcher in social business, entrepreneurship, and hybrid organizations. Moreover managing private business portfolio including domestic and international operations for more than 17 years.
  - **Objectives:** A challenging and varied management or teaching role that will utilize my knowledge and professional experience, offering opportunities for personal and professional growth.
  - **Key Skills:**
    - Excellent track record fostering, motivating and encouraging student learning.
    - Solid experience demonstrating good practice in developing modules, working as module leader.
    - Engaging students and developing their critical thinking, leading to above-average results.
    - Solid experience directing research students on their dissertation projects.
    - Skilled communicator with strong people skills, sensitive to students specialized and changing needs.
    - Able to make significant contribution toward university objectives and partake in administration.
    - A proactive team player able to accept challenging, pressure and heavy workloads.
    - Team leader for private business portfolio.
    - Computer skills, proficient, user of MS Word, MS Excel, MS Power Point.
  - **Employment Record:**
    - 2015 – 2018: Director General, University of Palestine Company LTD.
    - 2015 – 2017: Member of strategic planning committee, University of Palestine.
    - 2011- 2017: Head of business & management department, Faculty of Business & Financial Management board member, senior business management lecturer, UNIVERSITY OF PALESTINE

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2011 – Present: Lecturer of business and management, faculty of Business & Finance, University of Palestine.

2010 – Present: CEO, ALOBOOR COMPANY LTD

2006 - 2010: Managing Director, ALOBOOR COMPANY LTD

2001 - 2006: Commercial director – Albahrain Company for general trade and Commercial Agencies LTD.

1999 - 2001: Administrative assistant – Ministry of Interior, Gaza, Palestine

- **Education:**

- PhD Candidate – Santiago De Compostela University, Spain, 2019 - 2022
- MSc of International business – London South Bank University, United Kingdom, 2012
- BSc Business Administration– Economy & Administrative Sciences, Alazhar University – Palestine, 1998.

- **Training Courses:**

- Marketing course in development and training department – UNRWA.
- Financial Analysis course in developments and training department – UNRWA.
- Import & export procedures, level 1 –Palestine Shipper Council, Jerusalem.

- **Seminars & Workshops:**

- Palestinian faculty development program, fourth roundtable, USAID & AMIDEAST, December 2011, Gaza.
- Palestinian faculty development program, fifth roundtable, USAID & AMIDEAST, May 2012, Ramallah.
- The good governing, Ministry of Planning, January 2012, Gaza
- Tempus, European commission for education & Alazhar University, Gaza, February 2012
- Improve the performance of academic member staff in the Palestinian universities, June 2012, Gaza.
- Small Business Management, Success & Failure, University of Palestine, March 2016.
- Corporate Social Responsibility, 1<sup>st</sup> scientific conference, University of Palestine, 03/2016.
- Human Resource Management: between theory & practice, University of Palestine, Dec 2017.
- Staff mobility under Erasmus+ International credit mobility (KA107), University Santiago de Compostela, Spain, 28<sup>th</sup> Nov to 4<sup>th</sup> Dec 2018.

- **Committees:**

- Member of the Preparatory Committee; The fourth international conference, “International Law and the national policies toward protecting the Palestinian natural resources”, faculty of law, University of Palestine, September 2015.
- Member of the Preparatory Committee; the first conference, “Corporate Social Responsibility of the Palestinian Private sector”, faculty of finance & Management, University of Palestine, March 2016.
- University of Palestine Erasmus+ committee.

- **Membership**

- Palestinian Shipper council.
- Palestinian Economist Association.

- **Hobbies:** Volleyball, Jogging, networking.

- **Reference:** Available upon request.